



BarNotes

A Publication of the
San Fernando Valley Bar Association

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BETTY FISHER TO RECEIVE LINTZ AWARD SFVBA HONORS VOLUNTEERS



The San Fernando Valley Bar Association Board of Trustees unanimously named Haven Hills Executive Director Betty Fisher as this year's recipient of the Stanley M. Lintz Award. Fisher will be presented with the SFVBA's highest honor at the 24th Annual Lintz Award & Volunteer Recognition Cocktail Reception on June 8 at the Woodland Hills Country Club.

The Lintz Award was created in memory of Stan Lintz, who died of cancer in 1980 while President of the SFVBA. Recipients are nominated and selected based on the measure of what they have returned to the profession and to the community. Past recipients include Laura Chick, Edmund Edelman, Sheila Kuehl, Barbara Jean Penny, David Fleming, Gary Barr, Robert Scott, Raquelle de la Rocha, Barry Harlan and Sharley Allen.

Betty Fisher has served as Executive Director of Haven Hills, Inc. since 1992. Haven Hills provides safety and support to victims of domestic violence, while working to break the cycle of abuse. Fisher began working at the Canoga Park nonprofit agency in 1977 as a \$10 a month grant writer, before being hired full-time as Program Director, a position she held for thirteen years. She is known throughout California and the country as an expert in the field. Since 1977, Haven Hills has served over 80,000 women and children, helping them rebuild their lives and free themselves from the horrors of domestic violence.

Haven Hills has a strong bond with the Valley Bar. The current President of the agency is Woodland Hill's business law attorney Douglas Draper. LRIS Director Michele Morley is the immediate past president, and Bar members Barbara Jean Penny and Adrienne Krikorian serve as director and advisor. Havens Hills also receives grants from the Valley Community Legal Foundation to fund its services.

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More than 250 attorneys, students, law enforcement officers, and elected officials attended the Valley Community Legal Foundation's Annual Law Day Dinner on April 30 at the Woodland Hills Hilton. A Silent and Live Auction accompanied the dinner, which helped raise funds for scholarships and grants.

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*Lintz Award and
Volunteer Recognition
Reception*



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President's Message James R. Felton

OUR MOST VALUABLE PLAYERS

In reading the title of this month's message, you might think that I have again gone back to using sports as a metaphor for the workings of the Bar Association. If you thought that, you would only be partially correct.

On June 8, 2004, the Bar Association will honor several of its own who have gone above and beyond their call of duty. Every year, for the past 23 years, we have given various awards at our Stanley M. Lintz Award ceremony. I did not know Stan Lintz. I was not even in law school at the time of his passing.

However, Stan Lintz, a past president of this Association, demonstrated a passion and a commitment to our community. As a result, and in his memory, we give the Stanley M. Lintz award to a person who has shown exemplary service to our community. This year, our recipient is Betty Fisher, the executive director of Haven Hills, a shelter for woman who are victims of domestic violence.

In addition to the Lintz Award, and the media award that is going to Pegi Matsuda, the publisher of the *San Fernando Valley Business Journal*, we are doing something a little different. As many of you know, since many of you are already volunteers, the Bar has several programs that can only succeed because of countless pro bono hours given by our lawyers. While each year we usually try to honor one such volunteer, this year we decided that one award would simply not do justice to the men and women who give up their time in each of the volunteer programs. So, this year, we decided to honor a representative in each of the volunteer programs. The winners of this year's Volunteer of the Year awards are:

- Russell Bankes, in memoriam, Lawyer Referral and Information Service
- Sandra Davission, Domestic Violence Clinic
- Michael Hernandez, VAST Program
- Harcourt Hervey, III, Probate Attorney Settlement Conference Panel
- Martha Stulman, Van Nuys Self-Help Center
- Russell Thaw, Family Law Mediation Program
- Irma Zahid, Senior Citizen Legal Program

Each of these individuals is extremely deserving for their dedication to the above-described programs. Yet, I would like to think that each of these individuals is really a representative for the hundreds of people who make these programs tick. You cannot possibly understand how important these programs are until you talk to a party who just resolved years of litigation through mediation or settlement in these programs. As lawyers, we may sometimes see our work as a job. Yet, for people in the system, this is their life. The outcomes of litigation affect them forever.

Our system works because these volunteers understand why they should give up a few hours a week, or a month, to devote some time to solving problems for people who may not be able to afford lawyers or whose lawyers, for whatever reason, cannot seem to get to common ground.

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Message From LRIS Coordinator

Michele C. Morley



The LRIS is a recent recipient of a Valley Community Legal Foundation grant to publicize and market limited scope representation to the public. The grant funds will be used to produce a brochure, develop and place advertisements, create signage and raise public awareness of the limited scope program. LRIS staff thanks the Foundation for its support of the public service projects of the LRIS and of its confidence in our work. The Limited Scope Representation panel has already received its first referral.

The LRIS has always had a dual purpose. One is to be a resource for attorneys. The other is to be a resource for the public. Both of these roles require LRIS to be accepting of change and to be open to cooperation and collaboration with other organizations. Historically, we have had a good working relationship with Neighborhood Legal Services. The LRIS began in 1948 as the Legal Aid & Lawyer Referral Service. In 1965, rather than duplicate services, the Bar gave its support and cooperation to the newly formed Neighborhood Legal Services of the San Fernando Valley. The level of cooperation has continually increased over the years.

Recently, the LRIS and the NLS sent out a joint letter asking employment law attorneys to accept cases from the NLS Workers' Rights Centers. The cases are referred through the LRIS and have been screened both by NLS and LRIS staff. We have already made referrals under this cooperative venture. LRIS attorneys Thomas Moser, Suzanne Rand-Lewis, Gary Rand, Herbert Selwyn and Joaquin Sosa have agreed to participate in this program thus far. It has been a pleasure working with NLS Staff Attorney Jose Tello of the Workers' Rights Project. Please contact me if you practice employment law and are also interested in participating.

Speaking of cooperation, I want to

thank Sue Talia and the Contra Costa County Bar Association. Contra Costa had previously established a Limited Scope Representation panel for family law cases. The Contra Costa Bar Association has generously shared information with the SFVBA/LRIS on how to effectively establish and manage a working panel and have allowed us to utilize their materials and work product. This is the type of cooperation among legal organizations that help us all better serve our members and the public.

...When I see driven nails I think of the hammer and the hand, his mood, the weather, the time of year, what he packed for lunch, how built-up was the house, the neighborhood, could he see another job from here?....

-Labor Day by Mark Turpin

WORKERS TOILING FOR SUBSTANDARD WAGES FIND HOPE AND VICTORY AT NEIGHBORHOOD LEGAL SERVICES

Over 50 workers per week come into Neighborhood Legal Service's (NLS) Workers' Rights Self-Help Centers. Workers who come into the centers work in restaurants, garment factories, private homes, and construction sites, as gardeners, bus drivers, and health care workers. These are workers who are not paid minimum wage and overtime, who have not been paid at all, and who never receive the rest and meal breaks to which they are entitled under California law. This is the story of two of these workers.

In 1988, Mr. David Chang arrived in the United States from Malaysia. He was alone, had a sixth grade education, and dreams of a better life. Since coming to the U.S., he has worked in the

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Membership Has It's Priveleges!

Can Landlords Make Rules About Smoking in Multi-Unit Housing?

BY LIZ SCHILLER

Your client, an apartment owner, is having a problem with a tenant. "She's a perfectly nice person," he tells you. "She's been on time with her rent the entire five years she's lived there. But now she says that she can smell cigarette smoke from the new guy who just moved in next door to her. She says the smell makes her throat sore and keeps her up at night coughing."

What do you tell him? Legally, can your client do anything about this? Should he? Is it even physically possible for smoke to go from one apartment to another?

This apartment owner is not alone. In his columns on January 31 and March 7, 2004 (in the *Washington Post* and *San Francisco Chronicle*, respectively), apartment manager Robert Griswold, assisted by attorneys Steven R. Kellman and Ted Smith, addressed questions about smoking in apartments. In both columns, tenants were bothered by secondhand smoke and sought a remedy from their landlords.

We hear the data and statistics about secondhand smoke. Secondhand smoke can contribute to lung and other cancers, heart disease, and many other health problems. Small children exposed to sidestream smoke have more colds and ear infections, are more likely to have serious illnesses like pneumonia, and are at twice the risk for Sudden Infant Death Syndrome (SIDS). Older people, and people with conditions or disabilities like asthma, can have severe reactions to secondhand smoke. Because of these dangers, the State of California and many local governments in other states have restricted smoking in workplaces, including in restaurants and bars.

Cigarette smoke can also be a problem in multi-unit housing. The smoke will enter through windows and doors, for example from an entryway, patio, or neighboring balcony. Smoke can also travel from one apartment to

another through heating and air conditioning systems, electrical systems, minute cracks in walls, and even the standard seals on windows and doors, which are not completely airtight. Many apartment tenants are disturbed by their neighbors' smoking. A survey of more than 800 apartment residents in Los Angeles and Ventura Counties found that 46% of them had experienced smoke drifting into their apartments, although only 20% of them had asked their landlords to remedy the situation.

If tenants are bothered, can a landlord restrict smoking, even within individual units? As detailed in David B. Ezra's article in the Fall 2001 *Rutgers Law Review*, "Get Your Ashes out of my Living Room!: Controlling Tobacco Smoke in Multi-Unit Housing," the answer is yes.

Tenant complaints are not the only reason to limit cigarette smoking in apartments. When a tenant regularly smokes in an apartment, the risk of fire is increased. Most landlords are aware of the additional work and extra cost necessary to prepare an apartment for a new tenant when the previous tenant smoked. Drapes and carpets should be replaced, and even several coats of paint may not eliminate the smell of stale smoke.

Having a tenant who smokes can also put the landlord at risk for liability. When secondhand smoke travels into neighboring units, both sensitive and healthy neighbors may experience adverse health effects, from sore throats, headaches and nausea to asthma and even heart attacks.

A nonsmoking tenant bothered by drifting smoke might take legal action on a number of grounds. For example, the smoke might be declared a nuisance. The California Civil Code defines a nuisance as "[a]nything which is injurious to health...or is indecent or offensive to the senses." (Cal. Civ. Code Sec. 3479, West 1982 & Supp.

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Workers Find Hope, continued from page 5

restaurant business as a cook, a bus boy, and a waiter, often at below minimum wage. In November 1997, Mr. Chang responded to an ad in a Chinese Newspaper for a waiter position at a Chinese restaurant in Burbank. He got the job.

Mr. Dat Lu is from Vietnam. He has lived in the United States for 25 years. In July 2000, Mr. Lu responded to the same ad as Mr. Chang. He also became a waiter at the Burbank restaurant.

Their lives came together in this Burbank restaurant where they experienced the darker side of life in America. They fell prey to an unscrupulous restaurant owner who demanded long hours of work for substandard wages, did not allow them to take their rest and meal breaks, took tips that legally belonged to them, and made unlawful deductions from their pay.

Mr. Chang and Mr. Lu worked approximately 60 hours a week and earned less than four dollars an hour, substantially short of the California minimum wage of \$6.75 per hour. They waited on and cleaned tables, cleaned floors, took phone orders, prepared drinks and orders to go, cleaned the bathrooms, and assisted the cook in preparing food orders. Their employer would take up to 30% of the tips they received for the day, in violation of California law. Their employer also deducted \$10 a day for meals, which the waiters never consumed, and without their consent. California requires the execution of a voluntary written agreement signed by the employee authorizing deductions for meals from an employee's paycheck.

After three years of enduring abusive working conditions, Mr. Chang and Mr. Lu resigned from their jobs. When they learned about the Workers' Rights Self-Help Centers run by NLS, they walked into a Center and told their stories, which are unfortunately all too common in many industries. NLS agreed to represent them and filed claims for unpaid wages, penalties, and interest with the California Labor Commissioner. Within four months, NLS successfully negotiated settlements for the workers totaling \$28,000.

These are two of the many workers who were able to find legal assistance, stand up for their rights, and prevail in their claims. They are role models for the many workers who endure poor working conditions and substandard wages but are fearful of employer retaliation. Many workers find out about NLS' Workers' Rights Clinics by word of mouth. Mr. Chang and Mr. Lu will tell others about their success and encourage them to stand up for their rights. ♀

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THE PRACTICE

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“Must Have” New Tech



BY DAVID R. HAGEN

I love new tech stuff. Getting a new cell phone that is smaller and has the latest features can be an almost religious experience for me. When I come across something new in tech that can make the practice of law easier, I like to pass it along to the readers of this column.

Two years ago, I wrote a column about CyberSecretary. CyberSecretary allows you to dictate into your phone (or through a microphone on your computer). Your transcription is then typed up, proof read by another person, and sent to you via email in about an hour. This service is available 24/7 and costs a penny per word. (See www.youdictate.com for details.) Many readers were blown away by this technology. It is not even that “high-tech.” It is actually quite low tech as it is only using voice files and email in a different and creative way. However, it is an extremely valuable business tool for those of us that need an efficient and cost-effective method to transcribe 24/7.

This month, I have come across two new important tech advances that I would like to pass along.

Back Up My PC

I am sure I am not the first person to tell you that it is absolutely critical to backup the hard drive on your computers every day. The data in our computers is just too valuable.

At my firm, we back up our computer network every evening. We used to use an external Iomega backup drive. The drive cost \$300 and the individual back up tapes (which were clunky) cost more than \$100 apiece. Because

we backup five days a week, the cost of the system, including installation and software, was more than \$1,000. The software was difficult to use, but it worked for many years.

We have now come across a much more efficient way to backup. First, we installed a DVD burner in our computer. Most new computers come with DVD burners as an upgrade. It looks just like a CD drive, but it also makes DVDs. DVD burners now cost less than \$200. Every night, we burn a DVD disk. These are reusable DVDs and cost about \$3 each.

Finally, we use a new backup program called Back Up My PC. It is very simple to use and will allow you to backup your entire system, automatically, onto a DVD each night. The entire cost of the setup is less than \$300 and is extremely easy to use. It is also much easier to carry five DVDs offsite as opposed to five fairly bulky cartridges as before. You can set this up yourself, but we had tech people do it; the cost was very small. We have been using this for about a month now, and I highly recommend it.

GoToMyPC.com

Have you ever been at home and wished that you could get some information quickly from your computer at work? I have been accessing my work computer for several years using PC Anywhere. This software, which is installed on both your work and home machine, allows you to take over your work machine from home and read mail, send messages, or work on documents. The program was a bit cumbersome to use, and you had to think to set it

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Message From the President, continued from page 3

At our reception, I do intend to honor each of these individuals but I ask that you not confine your applause to just them. We should be proud of all of the men and women who give.

Someone recently asked if I had a theme or a goal for my presidency (which is now more than half over). It took me a few seconds, but then I realized the theme, and for those avid readers of my column (I know you can't wait each month), the theme is probably fairly obvious. The theme can be described in two words - Do Something. There are so many programs for lawyers to help our community. The lawyers we honor on June 8 at the Lintz Reception have done something. Follow in their footsteps, and you will understand why each of them would continue to spend their volunteer time helping whether or not they were ever acknowledged or given any awards.

"Do Something" because it is the right thing to do. "Do Something" because our system depends upon it. "Do Something" because we are lawyers second, and human beings first. 🐘

Jim Felton can be contacted at (818) 382-6200 and jfelton@greenbass.com

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Report From The Foundation



BY DAVID GURNICK, PRESIDENT, VALLEY COMMUNITY LEGAL FOUNDATION OF THE SFVBA

As summer arrives later this month, it is a good time to look back on the Foundation's year, and to also look forward. Though a year starts with goals in mind, as the year progresses other matters arise that present new opportunities and unavoidably require attention. Since last June, the Foundation has:

- Focused on working closer with the Bar Association and the legal community. We have enjoyed unprecedented cooperation with the Bar Association, including presentations at the SFVBAs Trustee retreat, and at a board of trustees meeting and the SFVBAs decision to assist the Foundation's fund raising efforts.

- Spoken out on the need for respect for law as this need was reflected in the tragic shootings at Taft High School and at the Van Nuys Courthouse. Both of these incidents directly effected members of the San Fernando Valley Bar Association.

- Continued our tradition of awarding grants to worthy organizations: Haven Hills, Public Counsel, Alliance for Children's Rights, LA Free Clinic, the SFVBAs Lawyer Referral & Information Service program, and the Superior Court Drug Court.

- Awarded scholarships to nineteen students from four Valley schools: CSUN, University of West Los Angeles, Pierce College and Monroe High School.

- Presented another successful Law Day Dinner, recognizing the 50th anniversary of the Supreme Court's *Brown v. Board of Education* decision, honoring Law School President Robert Brown and honoring local law enforcement heroes and departments, including the Highway Patrol, County Sheriff, LAPD, San Fernando Police Department, and LA City Schools Police Department.

- Adopted the Children's Waiting Room at the Van Nuys Courthouse as a project of the Foundation.

- Began our work toward a meaningful permanent endowment to providing ongoing financial stability to the Foundation and support for the community.

Over the summer months the Foundation will focus on recruiting new members to our board of directors and selecting officers to lead us next year. If you or someone you know would like to become more involved in the Foundation and consider joining our board, please contact me at (818) 907-3285 or dgurnick@lewitthackman.com. We are interested in recruiting lawyers, and especially interested in recruiting nonlawyer members from the community. ☺

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The Court
Recommends Mediation

The Practice, continued from page 11

up ahead of time as software had to be installed on both machines.

We now do this process slightly differently. We use a website called www.GoToMyPC.com. I can now go to my home computer, use the Internet browser and take over my office computer. Essentially, what is shown on my desktop machine appears on the home computer's monitor. Because this program is web-based, I can use any machine in the world, even a pay as you go machine in the airport, to take over my machine at work and see what is there.

This program is very quick and reliable. They also tell me that the security is relatively safe. (Before you can access your machine, you need to enter not only your user name but two separate passwords.) The only safer way to access you machine like this is to use a VPN (virtual private network), which is costly to install.

GoToMyPC is not cheap. You do not buy software. Rather, you simply subscribe on a yearly basis. The cost is \$19.95 per month or \$179 for a year, but I have found that it is worth it. I really appreciate the mobility that this allows me.

As a result of some of these advancements, let me tell you how I prepared this month's column. I sat in my backyard and dictated the first draft based upon some notes I scribbled down on a 3 by 5 card yesterday between innings at my son's T-ball game. This dictation, which was done over the cell phone and an earbud for increased mobility, was sent to CyberSecretary somewhere in Texas. Because I have my CyberSecretary account set up to email to the office, I needed to find some way to get that email to my home computer. My home machine has a DSL connection. My laptop connects through a wireless connection to the home machine. Accordingly, I used my laptop to dial up wirelessly, through the home network, to my office machine. I then caused my office machine to forward the email transcription directly to my laptop. I then opened my email on my laptop computer and edited the transcription. I then emailed it to the office for a final review by my staff on the next workday. When the article is finally done, I will send it to Liz Post via email.

This might sound a bit complicated at first. However, once you get used to the options that these various devices allow, it is much easier to create and write when your schedule and mood allows as opposed to trying to carve out a set time during the workday.

Of course, this sense of connectivity to the office is fabulous, but it can also be an emotional strain if you do not psychologically manage this 24/7 connection. I just might talk about that in a later column. ♣

Dave Hagen is a principal at Merritt & Hagen. The firm's practice focuses on representing individuals and small businesses in bankruptcy. David Hagen can be contacted at (818) 992-1940.

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Lintz Award, continued from Cover

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Pegi Matsuda, Publisher of the *San Fernando Valley Business Journal*, will receive the Media Award.

This year's event will also honor more than 400 attorneys who volunteered thousands of hours to the SFVBA's legal services programs this past year. Each volunteer in attendance will be presented with a certificate of appreciation and acknowledged in the program. In addition, the Bar will give

special recognition to seven attorneys who gave their time above and beyond what was asked: Russell Bankes, in memoriam, Lawyer Referral & Information Service; Sandra Davission, Domestic Violence Clinic; Michael Hernandez, VAST Program; Harcourt Hervey, III, Probate Attorney Settlement Conference Panel; Martha Stulman, Van Nuys Self-Help Center; Russell Thaw, Family Law Mediation Program; and Irma Zahid, Senior Citizen Legal Program.

The cocktail reception is scheduled for Tuesday, June 8, at the Woodland Hills Country Club. The reception kick offs at 5:30 p.m. Tickets are \$35. For reservations or for more information, call Events Coordinator Linda Temkin at (818) 227-0490, ext. 105. 🐾

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Smoking, continued from page 7

201) Courts have found that smoke can create a nuisance. In Thomsen v. Greve (550 N.W.2d 49 Neb Ct. App. 1996), a Nebraska appellate court found that “to have the use and enjoyment of one’s home interfered with by smoke, odor, and similar attacks upon one’s senses is a serious harm.” Closing windows was not a tolerable solution in the eyes of the court.

Secondhand smoke could violate the warrant of habitability and the covenant of quiet enjoyment. In 50-58 Gainsborough Street Realty Trust v. Haile (No. 98-02279 Mass. Hsg., Boston Div., June 8, 1998), a landlord/tenant court found that secondhand smoke from a bar located downstairs from the Hailes’ apartment violated the covenant of quiet enjoyment. A landlord made aware of health problems experienced by a tenant could be obligated to take action to ensure that the premises are safe and avoid legal action on the grounds of negligence. Finally, although smokers are not a protected group (as noted below), disabled people are. Under Fair Housing laws, a landlord must offer a reasonable accommodation to a tenant whose extreme sensitivity to tobacco smoke constitutes a disability.

But won’t the landlord open himself up to legal action from the smoker? After all, they say, a person’s home is his castle. On the contrary, smokers are not a protected class under anti-discrimination law. California’s Unruh Civil Rights Act expressly forbids discrimination on the basis of sex, race, color, religion, ancestry, national origin, and disability. It has also been used to protect people with unusual appearance or dress, families with children, young people, and homosexuals. In Harris v. Capital Growth Investors XIV (805 P.2d 873, 877 Cal. 1991), the California Supreme Court noted that the Act tends to protect people based on their geographical origin, physical attributes, and personal beliefs. Smoking is a behavior, not an inherent trait like age or race.

Privacy is also not sufficient grounds for a smoker to continue smoking inside or outside her or his unit. The courts have regularly ruled that privacy does not take precedence over a landowner or property manager’s right to implement rules that protect the property and maintain its desirability and livability. An example is Nahrstedt v. Lakeside Village Condominium Association (878 P.2d 1275, 1292, Cal. 1994), in which the court rejected the privacy argument to uphold a rule that prohibited condominium owners from keeping pet dogs or cats in their units. There is no law that prohibits a landlord from making rules about smoking. Making rules about smoking in apart-

ments, both common areas and within apartments, simply limits smoking behavior, much like other rules might limit pet ownership or noise.

After you read the *Rutgers Law Review* article and do a little further research, you call your client back and tell him that he’s within his rights to immediately declare all the common areas inside and outside the building to be “no smoking” areas. If his tenants are on month-to-month leases and the building is not under rent control, he can introduce non-smoking language into his leases with 30 days notice. For annual leases, he can introduce the language when leases are renewed.

He can’t just impose a non-smoking policy on his new smoking tenant if the lease is annual, but he can offer the longtime tenant the option to move into the next apartment that opens up elsewhere in the building. He may need to do some research to determine whether the new apartment is adjacent to a smoker.

A little bit of groundwork will ensure that he keeps a good tenant. In the long run, he will reduce his turnover costs, reduce the risk of loss due to fire, and protect himself against potential liability from other tenants affected by secondhand smoke by separating his smoking and non-smoking tenants, or by going entirely smoke-free.

At the end of your conversation, your client has a better understanding of the issue. “It makes so much sense to separate smokers and non-smokers,” he tells you. “If hotels can do it, apartments can, too.” 🐾

Liz Schiller is a volunteer with the Smokefree Apartment House Registry in Los Angeles. Sample language regarding smoking restrictions that can be included in tenant leases can be found on the Registry’s website, www.smokefreeapartments.org. To contact the author, call (818) 363-4220 or email lagardamorada@yahoo.com.

Notice To Attorneys

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Effective May 15, 2004, all ex parte hearings in Department G of the Burbank Courthouse, 300 E. Olive, North Central District, will be heard Monday through Friday at 8:30 a.m.

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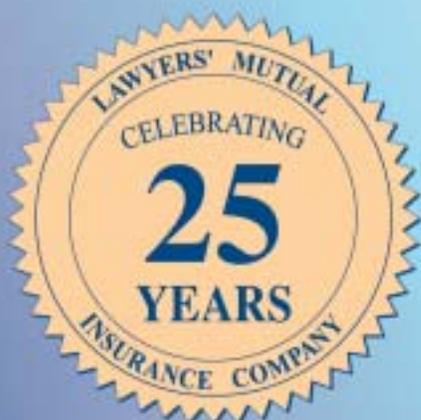
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June Events

calendar and MCLE event listings

ADR Section

Topic: Getting The Most Out of Your Mediation: The Attorney's Perspective

Speakers: Mark Apelian, Esq. and Greg Stone, Esq.

Date: June 3, 2004

Time: 6:00 p.m. Dinner and Program

Place: SFVBA Conference Room, Woodland Hills

Cost: \$30 members prepaid; \$35 at the door
\$35 non-members prepaid; \$40 at the door

MCLE: 1 Hour

Probate & Estate Planning Section

Topic: Understanding Valuations in Probate

Speaker: Patti Kraakevik, Probate Referee

Date: June 8, 2004

Time: 12:00 Noon

Place: Encino Glen Restaurant, Encino

Cost: \$30 members prepaid; \$35 at the door
\$35 non-members prepaid; \$40 at the door

MCLE: 1 Hour

Small Firm and Sole Practitioner Section

Topic: Cheap and Easy: Cross-Selling and Up-Selling for Lawyers Who Hate Marketing

Date: June 9

Time: 12:00 Noon

Place: SFVBA Conference Room, Woodland Hills

Cost: \$20 members prepaid; \$25 at the door
\$25 non-members prepaid; \$30 at the door

Criminal Law Section and Litigation Section

Topic: Q & A with District Attorney Steve Cooley

Speaker: District Attorney Steve Cooley

Date: June 15, 2004

Time: 6:00 p.m.

Place: Sportsmen's Lodge, Studio City

Cost: \$35 members prepaid; \$40 at the door
\$40 non-members prepaid; \$45 at the door

MCLE: 1 Hour

New Lawyers Section and Litigation Section

Topic: Economic Expert Presentation: Proving Economic Damages

Speaker: Jennie M. McNulty, C.P.A., M.B.A.

Date: June 17, 2004

Time: 12:00 Noon

Place: SFVBA Conference Room, Woodland Hills

Cost: \$20 members prepaid; \$25 at the door
\$25 non-members prepaid; \$30 at the door

MCLE: 1 Hour

Family Law Section

Topic: Collecting Attorney's Fees

Speaker: Ira Friedman

Date: June 28, 2004

Time: 5:30 p.m.

Place: Encino Glen Restaurant, Encino

Cost: \$38 members prepaid; \$45 at the door
\$45 non-members prepaid; \$50 at the door

MCLE: 1 Hour

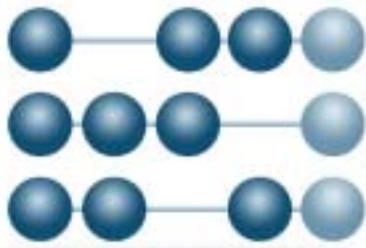
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